

*Welcome to the 1st
Annual
Cattaraugus County
Farmer-Neighbor
Dinner*

Brought to you by:

*The Cattaraugus County
Agricultural and Farmland
Protection Board*

*Cattaraugus County Department
of Economic Development,
Planning and Tourism*

2012 Farmer-Neighbor Dinner Sponsors

Program

<p><u>Premier</u> <i>Lamb & Webster</i></p>	<p>5:45</p>	<p><i>Vendor Tables and Hors d'oeuvres</i></p>
<p><u>Platinum</u> <i>Farm Credit East Gernatt Asphalt Products, Inc. Cattaraugus County EDPT</i></p>	<p>6:45</p>	<p><i>Dinner Buffet with locally grown/produced foods</i></p>
<p><u>Gold</u> <i>Cattaraugus County Soil & Water Conservation District EN-Erie and Niagara Insurance Gramco, Inc. Laing-Gro Fertilizers, Inc. Rural Enterprise Association of Proprietors (REAP)</i></p>	<p>7:45</p>	<p><i>Presentation of Awards</i></p> <p><i>Farmer of the Year Friend of Agriculture Conservation Farm of the Year</i></p>
<p><u>Silver</u> <i>Cattaraugus County IDA Thompson Ag Holiday Valley</i></p>		<p><i>Guest Speaker Philip Gottwals Agricultural & Community</i></p>

2012 Award Recipient

Friend of Agriculture

Lisa Kempisty



Lisa Kempisty has been a Community Educator for Dairy/Livestock for Cornell Cooperative Extension for 28 years. She teaches dairy and livestock producers, family members and farm employees production management information, works with the 4-H youth and facilitates the Dairy Youth Explorers Program.

Lisa's responsibilities include organizing, facilitating and presenting educational programs and workshops; facilitating farm family business planning; evaluates farm production practices and provides recommendations; and disseminates agricultural information upon request. She also facilitates the Chautauqua County 4-H Dairy Program and the Dairy Youth Explorers Program, a career exploration program for youth 13 – 19 years of age in Allegany, Cattaraugus and Chautauqua Counties. This hands-on educational program is held every other year, with 20 youth participating in 2012.

Lisa also facilitates the Chautauqua County "Visit the Farm Day" program, an educational event designed to teach the non-farm public about current agricultural practices and the importance of agriculture in our local communities. She has also assisted with similar programs in Cattaraugus County throughout her career. Lisa also educates elementary children about agriculture at dairy farm tours and Conservation Field Day activities.

Lisa developed her interest in agriculture and working with others through her involvement in 4-H and her responsibilities growing up on her family's farm in Southern Erie County. Lisa received a Bachelor of Science Degree in Animal Science from Cornell University in 1984. She is an active member of the New York State Association of County Agricultural Agents and has served various leadership roles in the organization. She is also a member of the National Association of County Agricultural Agents, participated in National Conferences and has been recognized for her Extension work at the National level. Lisa serves on the Chautauqua County Dairy Promotion Committee; NYS Grasslands Conservation Initiative Steering Committee; NYS Dairy of Distinction Committee; and the Cornell Pro-Dairy Advisory Committee. She is also a member of Cattaraugus County Farm Bureau.

Lisa and her husband, David, have lived on a small farm in Cattaraugus for twenty-eight years. Their son, Brian and his wife, Dawn, reside in Ellicottville.

The following characteristics resulted in Ms. Kempisty being nominated for this award:

- Always an Ambassador for Agriculture
- Always finds something good, no matter how bad it seems
- Always has a Positive Attitude
- Passionate about her job – Cooperative Extension Agent
- Excellent Leader for the Dairy Youth Explorers
- Has great people skills



Keynote Speaker

J. Philip Gottwals

Advisory Director

*Agricultural & Community Development Services,
LLC*

“Tilling the Soil of Opportunity”

J. Philip Gottwals serves as an Advisory Director to Evergreen Conservation Finance, through his consulting firm, ACDS, LLC. As Principal of ACDS, he directs the company’s agricultural and rural economic development services. He brings over 16 years of experience in

agricultural development and marketing at the local, state, and national level as well as the experience of successfully starting and managing three food and development oriented businesses.

Mr. Gottwal’s specialty areas include:

- **Agricultural Marketing**
- **Feasibility Analysis for Value-Added Processing, Agricultural Marketing, and Business Development Programming**
- **Agricultural Impact Analysis and Regional Economic Studies**
- **Strategic and Rural Economic Development Planning**
- **Farm Business and Farm Enterprise Planning**
- **Entrepreneurship and Small Business Training**
- **Food Distribution Systems Analysis**
- **Agricultural Tourism Development**

Recent projects include strategic and business planning for public and private sector clients, regional studies of food marketing systems, and the design of Southern Maryland’s tobacco-transition program. Over the last decade, Mr. Gottwals has raised over \$100 million in project financing for agricultural and rural development clients. Mr. Gottwals is also the co-author of “Tilling the Soil of Opportunity: A Guide for Agricultural Entrepreneurs” and serves as a board member on numerous agricultural and forestry related boards and commissions.

2012 Award Recipient

Cattaraugus County Farmer of the Year

Telaak Farms Town of Mansfield



Telaak Farms is a family operated, medium sized Dairy Farm located in the Town of Mansfield. It is presently owned and operated by brothers, Don and Dave Telaak and their wives, Lynn and Joyce, along with 10 employees. The farm has been selected by the Cattaraugus County Agriculture and Farmland Protection Board as the 2012 Farm of the Year. This award is being presented to them because of their commitment to portraying a positive image and promoting the importance of the agricultural industry throughout the County. The following characteristics resulted in the farm being nominated for this award:

- Telaak Farms is a neat, efficient, family run operation that effectively illustrates the point that agriculture is still a vibrant, successful, community and environmentally friendly industry in the County. Because of these attributes, the farm has been recognized as a “Dairy of Distinction”
- The Telaak Family has actively promoted the importance of the agricultural industry in the County and region through

- The Farm proactively promotes a strong cooperative relationship with neighboring residents and the community, and is considerate and responsive to any concerns they may have regarding their operation. In addition, family members are active in non-farm related community activities including the local volunteer fire department, snowmobile club, etc.
- Telaak Farms has practiced many years of environmental stewardship to protect and enhance natural resources. Mansfield Creek flows through the entire length of the farm’s land, and is one of the most productive and important trout streams in the County. The Telaak Family recognized the need to protect this valuable resource, and has worked cooperatively with numerous local agencies and organizations to implement many best management practices to minimize impacts to the stream. In addition to stream improvement, the farm actively participates in the Agricultural Environmental Management Program and various USDA conservation programs.

CONGRATULATIONS
TELAAK FAMILY!!

2012 Award Recipient

Conservation Farm of the Year

Nichols Farm Town of Freedom



Nichols Farm is a family operated, medium sized Dairy Farm located in the Town of Freedom. The farm is presently owned and operated by Doug and Betty Nichols. The farm has been selected by the Cattaraugus County Soil & Water Conservation District as the 2012 Conservation Farm of the Year. This award is being presented because of the farm's commitment to protecting and improving the soil, water and related natural resources on their farm. The following characteristics resulted in the farm being nominated for this award:

- Nichols Farm has worked cooperatively with local agriculture agencies and organizations, including the County Soil & Water Conservation District, Cornell Cooperative Extension, Western NY Crop Management Association, USDA Natural Resources Conservation Service and Farm Service Agency in the implementation of numerous conservation practices to address agricultural runoff.
- The farm has been actively participating in the Agricultural Environmental Management program to address agricultural waste and nutrient management, agricultural runoff, erosion & sediment control, and water quality.

- Best management practices installed include a manure storage structure, concrete heavy use area protection, milk house waste storage tank and pump system, and is currently working on a bunk silo runoff management project. In addition, the farm is implementing its comprehensive nutrient management plan, and utilizes a conservation crop rotation system to minimize soil erosion on cropland.
- The Nichols family also practices forest management, and produces maple syrup.
- The farm also assists other local farms with harvesting and field work as needed.

CONGRATULATIONS
NICHOLS FAMILY

Dinner Donors

Dan Brown

Car-Bu Farms

Canticle Farms

3 C's Catering

Native Offerings

Jeff Goodyear

Welch's

Upstate Milk

*Ellicottville Brewing Company
(EBC)*

WiLean Farms

*Dinner prepared by Dina's of
Ellicottville*

Gift Basket Donors

Watson's Chocolate

Pleasant Valley Greenhouse

Salamanca Holiday Inn Express

Malinda's Candies

Sprague's Maple Farms